

Message Text

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42

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INFO OCT-01 EUR-12 ISO-00 EB-07 OES-05 OFA-01 SSO-00 INT-05

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DRAFTED BY COMM/NOAA/NMFS:RARNAUDO:JJ

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FM SECSTATE WASHDC

TO AMEMBASSY THE HAGUE IMMEDIATE

INFO AMEMBASSY COPENHAGEN

AMCONSUL BREMEN

AMCONSUL HAMBURG

UNCLAS STATE 302622

E.O. 11652: N/A

TAGS: EFIS, NL

SUBJECT: ALASKAN HERRING EXPORTERS

REF: THE HAGUE 6355

1. THE EXPORTERS OF ALASKAN HERRING LISTED BELOW ARE INTERESTED IN MEETING WITH BUYERS FROM A. HOEK, B.V., MENTIONED IN REFTEL. THE HERRING SEASON BEGAN IN THE FALL AND WILL CONTINUE INTO FEBRUARY. FAT CONTENT OF THE FISH BEGINS TO DECLINE IN LATE DECEMBER, SO SUGGEST NETHERLANDS' BUYERS PLAN TRIP AS EARLY AS POSSIBLE. FIRMS BELOW HAVE ACCESS TO QUANTITIES MENTIONED IN REFTEL. CONTACT: 1) E.A. RUTHFORD, NEW ENGLAND FISH COMPANY, PIER 89, SEATTLE, WASH 98119. TELEX 329426. CABLE NEFC SEA
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2) MR. PHILLIPS, PETERSBURG FISHERIES, INC., 4215 21ST

AVE WEST, SEATTLE, WASH 98199. 3) LYLE JOHNSON,
PELICAN SALES, P.O. BOX 5538, 653 N.E. NORTHLAKE PLACE,
SEATTLE, WASH 98105.

2. BEFORE CONTACTING US FIRMS, A. HOEK REPRESENTATIVES
SHOULD BE PREPARED TO SPECIFY FAT CONTENT OF HERRING
DESIRED, AND WHETHER HERRING SHOULD BE BLOCK FROZEN OR
SINGLY FROZEN, MALE OR FEMALE, WHOLE OR BUTTERFLY.

3. AVERAGE HERRING HARVESTED CURRENTLY IN ALASKA CAN BE
AS LARGE AS 3-4 HERRING PER POUND. DEPENDING ON SIZE,
THE COST IS 10-15 CENTS PER POUND FOB ALASKA. BUTTERFLY
CUT, 22-27 CENTS. TRANSPORTATION COSTS, VIA CHARTER
SERVICE, ESTIMATED AT 10 CENTS PER POUND. KISSINGER

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